





Global Services Hub tax incentive is an outcom-based incentives which uses a tiered rate in the provision of incentives on service income, or service and trading income achieved.

#### 1. Overview of the Incentive

An approved Global Services Hub company is eligible to enjoy the following concessionary corporate income tax rates:

No	Category	Concessionary Corporate Income Tax Rate	Period of incentive (Blocks Years)	Type of income exempted
A	New Company	Tier 1 : <b>0%</b> Tier 2 : <b>5%</b>	5 (+5)	(i) Services income; or (ii) Services and trading income
В	Existing Company	Tier 1 : 5% on value added income Tier 2: 10% on value added income	5	

Preferential income tax rate of **15%** be given for a period of 3 consecutive years of assessment limited to three (3) non-citizen individuals holding key/C-Suite positions with a monthly salary of at least RM35,000 in a new company approved with Global Services Hub tax incentive.

### 2. Qualifying Services and Additional Services

- Regional P&L / Business Management Unit;
- Strategic Business Planning;
- Corporate Development;

#### **AND**

Any 2 qualifying activities under the services category as follows:

- Strategic services;
- Business services:
- Shared services;
- Other services.

#### 3. Outcome-based conditions

- Annual operating expenditure;
- High value full time employees;
- C-suite with minimum salary of RM35,000;
- Locally ancillary services;
- Collaboration with higher education institution/TVET;
- Training for Malaysian students/citizen;
- Environmental. Social and Governance (ESG) elements; or
- Other conditions as determined by the Minister of Finance.

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